



STEPHENS IT



Your technology,
supported.



Managed IT IT Relocation IT Projects Connectivity Procurement

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CONNECTIVITY

Improve communication with clients and within your business. From data connectivity through to MDM, we help you get connected.



SD-WAN



Connect your organisations' sites, hubs and offices to ensure your network can scale securely, with minimal additional hardware or expense.

Extending your network across different geographic regions is essential in maintaining a secure IT environment. Software-Defined WAN enables your sites to be connected without the expense of additional hardware and data that traditional multi-site connectivity solutions require.

What is SD-WAN?

Software-Defined Wide Area Network (SD-WAN) is a method of connecting multiple sites, hubs or locations by combining traditional WAN solutions - MPLS, LTE and broadband using a centralised control to intelligently direct traffic across the WAN.

Benefits of SD-WAN:

Scalability

With a SD-WAN solution, hubs, branches and smaller locations can be added and removed with ease, allowing for rapid, zero-touch deployments.

Security

With instant access to control of the environment, updates and security are deployed to endpoints via the cloud with the efficiency of a software platform.

Cost reduction

Reduces OPEX and CAPEX costs, allowing for reinvestment in other areas of the technology stack.

Lowers complexity

Local, on-premises infrastructure requires complex, on-site upkeep. SD-WAN provides centralised, cloud based management of your environment.

Which SD-WAN offering do we support?

We constantly evaluate technology on the marketplace to ensure we are both recommending and working the most innovative and cutting-edge solutions available.

We recommend and support Cisco Meraki technology in most environments as part of our standard technology stack. As a Meraki Partner we have the expertise in-house to design and support all of Meraki's leading cloud solutions.

Mobile Telephony & Mobile Device Management



We help our customers implement robust mobile solutions, increasing the flexibility of their workforce while maintaining security.

Mobile and IT were regarded as two separate entities not too long ago, but as working methods have become more diverse, more and more businesses are requiring IT and mobile solutions that operate hand-in-hand to accommodate flexible working.

This has given rise to the introduction of new working practises such as BYOD (Bring Your Own Device) policies and other mobile device solutions, which although beneficial, can also pose a threat to organisational security due to a loss of control and central management of business devices.



We offer mobile solutions in two key categories:

Mobile voice & data

We can provide recommendations on contracts and handsets for your business based on cost savings and productivity, utilising our partnerships with trusted vendors and tried and tested third party telephony companies. These contracts are monitored and reviewed on a monthly basis, based on how well they perform for your business.

Purchasing directly through carriers usually results in contracts that don't align with business requirements, containing varying pricing structures and differing contract end-dates for any new devices added during the contract term. When possible, we provide co-term contracts that allow for additions and changes throughout the term without affecting the contract end date.

Carriers often don't provide a personnel support service, meaning IT teams usually find themselves on hold when trying to resolve basic issues. We take ownership of the support offering to deliver a seamless experience. If required we can build, pre-configure and ship devices directly to end-users through our lifecycle service, which also includes device repairs.

Mobile device management

An increasing use of mobile devices across organisations also means an increase in the potential for security issues. We consult and advise on a range of multi-layered MDM solutions, ensuring your company devices and the data they contain remain protected in an extended threat landscape.

What we cover:

- + Vulnerability assessments
- + Content filtering
- + Threat defence
- + Data management

We achieve this by configuring, deploying and supporting MDM solutions such as:

- + Microsoft Intune
- + DEP enrolment for Apple products
- + JamF
- + Cisco Meraki Endpoint Manager
- + IBM MaaS360
- + VMWare AirWatch
- + MobileIron

The same security principles and solutions are true for all mobile devices, including tablets and laptops. With cloud adoption constantly on the rise, security layers are essential for the ever-expanding agile workforce. We create technical efficiency, increase in productivity and direct cost savings from combining an effective MDM solution with other cloud technology, such as Azure and AWS - for a seamless, integrated cloud endpoint solution.

Broadband and Data



With the increased shift towards agile working and cloud-enabled technology, we work alongside our customers to procure, implement and support data solutions best fit for their business needs.

Stephens IT has years' worth of experience in deploying and supporting high-performance business network connections. We take a consultative approach, working with you to provide an affordable solution that alleviates the pressure placed onto your network to work harder and smarter.

Telecommunications and connectivity can become extremely segmented, filled with technical jargon that can be confusing even for experienced IT professionals. At Stephens IT, we use our experience and partnerships to design and implement a solution that meets all the requirements of both end users and technical teams.

We're not an ISP. We stick to what we know, utilising our experience and knowledge gained from delivering a mixture of data solutions for our customers in a variety of environments. Each solution is designed to meet the needs of the customer without any hidden clauses.

There's lots of different types of data and communication circuits in the market, but our team can help you to determine everything you need to reach your end goal. We can utilise our partnerships to provide and connect solutions, or simply help you to design and support your existing or third party solution.

Here we list a brief overview of the connectivity solutions we help to procure, implement and support:

Leased Lines

Offering unrivalled reliability and guaranteed speeds, leased lines are essential for businesses who rely heavily on their internet connection. Leased lines offer high-speed and low-latency internet access on your own private, uncontended line, backed up by round-the-clock support. Fibre ethernet circuits can offer speeds up-to 10Gbps.

Fibre to the Premises (FTTP) Broadband

Our super-fast service is completely unlimited and built to provide consistently high speeds, allowing businesses to take advantage of the latest internet technology. Connections come with an array of options which can be tailored to your business requirements.

Fibre to the Cabinet (FTTC) Broadband

With download speeds up to 80Mbps, Fibre Broadband empowers your business to work more efficiently online and is our recommended choice for customers below 10 users, who just need a reliable connection. FTTC is also suitable for a redundant or secondary line when internet is business critical.

ADSL Broadband

Fibre Broadband is the undisputed choice for speed and performance for most offices, however ADSL offers even wider availability at a lower price point. Perfect for low-use circuits or as a primary circuit for businesses unable to access the benefits of Fibre.

Wireless/Cellular

Say no to wiring and introduce faster set-ups while delivering high bandwidth across a larger geographical space with wireless connectivity. A competitive complement to fibre networks, wireless and cellular solutions also allow you to save money by adding capacity due to traffic increase. Cellular solutions also offer a low-cost backup solution, that can help run critical services in the event of a primary line failure.

Video Conferencing & Unified Communications



Diversify your workforce with flexible unified communication solutions.

Today we are constantly on the move, even more as our technology enables us to do so. This is also becoming a normal part of working life - with the introduction of cloud and internet-enabled working solutions, we have no longer have to be wired to a desk to complete everyday tasks.

Encouraging both productivity and flexibility, our Unified Communications solutions incorporate everything a business or team requires to communicate, such as messaging, file sharing, video conferencing and voice/video calling.

Benefits of Unified Communications solutions:

Reduced costs

UC solutions are served through the cloud, which means payments can be spread out using an OPEX model rather than paying large upfront costs.

Enhanced user experience

Staff members have the luxury of choosing how and where they work - increasing employee satisfaction and potentially reducing staff turnover.

Better collaboration and productivity

UC solutions are designed with collaboration and communication tools at their core, enabling better productivity and greater efficiency which is both beneficial within business and with clients.



Our services:

Video

Video communication is important now more than ever. As well as allowing for remote conferences and meetings, video solutions often now include extra collaborative features such as whiteboards and screen-sharing.

VoIP

VoIP (*Voice over Internet Protocol*) solutions or "Internet Telephony" delivers phone services over an internet connection rather than using traditional wired connections. It is generally a cheaper and more effective solution, also offering extra features such as click-to-call services on websites.

Microsoft 365 (Teams)

Microsoft 365 offers e-mail, file sharing, instant messaging and video solutions as part of a wider package. It is a popular UC choice amongst businesses, who are often widely familiar with other Microsoft Office products, as it provides a central hub for a variety of communication and collaboration tools.

Integration between all these applications is key. Some solutions, such as Microsoft 365, offer a complete suite of collaboration tools, including voice, conferencing and communication - all within a single platform.



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